University of Alaska Foundation
FY11 Recommended Budget

| Revenues | FY10 <br> Board Approved Budget | FY11 <br> Recommended Budget |
| :---: | :---: | :---: |
| UA SW Institutional Support |  |  |
| UA Statewide Institutional Support | 890,000 | 890,000 |
| Subtotal - SW Institutional Support | 890,000 | 890,000 |
| Unrestricted Gifts \& Distributions |  |  |
| Unrestricted Foundation Gifts | 65,000 | 43,000 |
| Other Unrestricted Endowment Distributions | 25,057 | 35,386 |
| Other Income | 6,300 | 6,300 |
| Subtotal - Unrestricted Gifts \& Distributions | 96,357 | 84,686 |
| Annual Endowment Administrative Fee |  |  |
| Annual Endowment Administrative Fee (1\%) | 907,214 | 1,032,656 |
| Annual Endowment Administrative Fee - LGTF (.50\%) | 541,749 | 597,340 |
| Subtotal - Annual Endowment Administrative Fee | 1,448,963 | 1,629,996 |
| Administrative Fee on Gifts |  |  |
| Administrative Fee on Gifts (1\%) | 180,000 | 180,000 |
| Subtotal - Administrative Fee on Gifts | 180,000 | 180,000 |
| Total All Revenue | 2,615,320 | 2,784,682 |
|  | FY10 | FY11 |
|  | Board | Foundation |
|  | Approved | President's |
| Expenses | Budget | Recomm. |
| Personnel |  |  |
| Foundation Administration/Operations |  |  |
| Administrative and Fiscal Assistant | 61,319 | 64,171 |
| Board Coordinator/Exec. Support | 87,660 | 91,460 |
| Foundation President/Chief Development Officer | 198,557 | 207,216 |
| Scholarship/Stewardship Coordinator | 73,449 | 76,457 |
| Student Assistant(s) | 15,000 | 18,000 |
| Subtotal | 435,985 | 457,304 |
| Advancement Services |  |  |
| Executive Director of A/S | 128,694 | 134,305 |
| Database Systems Administrator | 107,532 | 103,049 |
| Constituent Data Manager | 103,025 | 107,609 |
| Data Coordinators (2) | 146,910 | 153,771 |
| Gift Processors (2) | 137,525 | 144,614 |
| Gift/Fund Managers (2) | 171,204 | 178,622 |
| Transition Manager UAF | 19,664 | - |
| UAS Cash Management Support | 10,000 | 10,000 |
| Subtotal | 824,554 | 831,970 |
| Finance and Accounting |  |  |
| Accounting Manager | 111,885 | 132,179 |
| Accountants (2) | 185,887 | 177,532 |
| Accounting Specialist | 93,665 | 106,181 |
| Chief Investment Officer | 106,171 | 110,801 |
| Investment Analyst | 129,690 | 124,505 |
| Subtotal | 627,298 | 651,198 |
| Development |  |  |
| Corporate \& Foundation Relations Manager | 115,724 | 127,358 |
| Development Coordinator - CFR | 50,000 | 68,800 |
| Stewardship Manager | 27,000 | - |
| Gift Planning Director | 46,080 | 47,462 |
| Subtotal | 238,804 | 243,620 |
| Subtotal - Personnel | 2,126,641 | 2,184,092 |


| Expenses | FY10 Board Approved Budget | FY11 <br> Foundation <br> President's <br> Recomm. |
| :---: | :---: | :---: |
| Non-Personnel |  |  |
| Foundation Administration/Operations |  |  |
| Board Expense | 40,000 | 25,000 |
| Investment Committee Expense | - | 25,000 |
| Fixtures, Furniture \& Equipment | 5,000 | 7,500 |
| Insurance | 10,000 | 10,000 |
| Meetings - Foundation Board \& Committees | 30,000 | 28,000 |
| Meetings- Expenses Donated to Foundation | - | - |
| Meetings - University Related | 10,000 | 10,000 |
| Training \& Staff Development | 10,000 | 15,000 |
| Non-Accounting Office Expense | 40,000 | 40,000 |
| Rent | 62,000 | 62,000 |
| Subtotal | 207,000 | 222,500 |
| Advancement Services |  |  |
| Furniture | 7,000 | 3,000 |
| Travel and Training | 15,000 | 15,000 |
| Computers and Equipment | 10,250 | 5,000 |
| Database Expenses | 72,000 | 80,000 |
| Prospect Research \& Tracking | 11,000 | 15,000 |
| Operating and Office Expenses | 4,500 | 4,500 |
| Subtotal | 119,750 | 122,500 |
| Finance and Accounting Expenses |  |  |
| Accounting Office Expense | 28,000 | 7,000 |
| Audit | 22,400 | 23,520 |
| Manager Visits | - | 15,000 |
| Meetings - Foundation Board \& Committees | - | 12,500 |
| Training \& Staff Development | - | 19,000 |
| Subtotal | 50,400 | 77,020 |
| Development |  |  |
| Corporate \& Foundation Relations | 45,000 | 74,000 |
| Donor Relations | 20,000 | 10,000 |
| Gift Planning Expenses | 45,000 | 55,000 |
| Marketing \& Communications | 42,000 | 30,000 |
| Meetings - Donor | 10,000 | 10,000 |
| Subtotal | 162,000 | 179,000 |
| Subtotal - Non-Personnel | 539,150 | 601,020 |
| Subtotal - Operating Expenses | 2,665,791 | 2,785,112 |
| Special Expenditures |  |  |
| Consultants | 10,000 | 93,000 |
| Advancement Services ( $\$ 55,000$ ) |  |  |
| Accounting (\$3000) |  |  |
| Foundation Strategic Planning (\$35,000) |  |  |
| Relocation Expenses | - | - |
| Subtotal-Special Expenditures | 10,000 | 93,000 |
| Program |  |  |
| Development Initiative Grants | 250,000 | 50,000 |
| President's Discretionary Fund | - | - |
| Subtotal - Program | 250,000 | 50,000 |
| Total All Expenses | 2,925,791 | 2,928,112 |
| Summary |  |  |
| Total Revenues | 2,615,320 | 2,784,682 |
| Total Expenses | 2,925,791 | 2,928,112 |
| Transfer From Fund Balance | $(310,471)$ | $(143,430)$ |
| **Staff Benefit Rates for FY11 |  |  |
| Exempt: $46.2 \%$ |  |  |
|  |  |  |
| Non-Exempt: 58.9\% |  |  |

