

University of Alaska Foundation
Operating Budget

<i>Revenues</i>	<i>FY11 Board Approved Budget</i>	<i>FY12 Board Approved Budget</i>
<i>UA SW Institutional Support</i>		
UA Statewide Institutional Support	890,000	1,000,000
Corporate & Foundation Relations Presidential Funding	-	105,000
Subtotal - SW Institutional Support	890,000	1,105,000
<i>Unrestricted Endowment Distributions</i>		
Spending Distribution from Unrestricted Gifts & Quasi Endowments	84,686	48,357
Subtotal - Foundation Unrestricted Gifts and Quasi Endowments	84,686	48,357
<i>Annual Endowment Administrative Fee</i>		
Annual Endowment Administrative Fee (1%)	1,032,656	1,234,100
Annual Endowment Administrative Fee - LGTF (.50%)	597,340	626,625
Subtotal - Annual Endowment Administrative Fee	1,629,996	1,860,725
<i>Administrative Fee on Gifts</i>		
Administrative Fee on Gifts (1%)	180,000	200,000
Subtotal - Administrative Fee on Gifts	180,000	200,000
<i>Transfer from Unrestricted Fund Balance</i>		
Transfer from Unrestricted Fund Balance	500,000	-
Subtotal - Transfer from Unrestricted Fund Balance	500,000	-
Total All Revenue	3,284,682	3,214,082

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	<i>FY11 Board Approved Budget</i>	<i>FY12 Board Approved Budget</i>
Expenses		
<i>Personnel</i>		
Foundation Administration/Operations		
Administrative and Fiscal Assistant	64,171	64,968
Board Coordinator/Exec. Support	91,460	100,631
Foundation President/Chief Development Officer	207,216	212,838
Scholarship Coordinator	76,457	78,101
Administrative Support	-	78,101
Student Assistant(s)	18,000	15,000
Subtotal	457,304	549,639
Advancement Services		
Executive Director of A/S	134,305	135,728
Database Systems Administrator	103,049	105,284
Constituent Data Manager	107,609	108,927
Data Coordinators (2)	153,771	136,494
Gift Processors (2)	144,614	146,363
Gift/Fund Managers (2)	178,622	180,787
Subtotal	821,970	813,583
Finance and Accounting		
Accounting Manager	132,179	135,045
Accountants (2)	177,532	181,365
Accounting Specialist	106,181	119,823
Chief Investment Officer	110,801	117,184
Investment Analyst	124,505	135,045
Subtotal	651,198	688,461
Development		
Corporate & Foundation Relations Manager	127,358	136,381
Corporate & Foundation Relations Officer	-	82,077
Development Coordinator (Research & Prospect Mgt)	68,800	71,421
Stewardship Officer	-	78,101
Gift Planning Director	47,462	43,571
Subtotal	243,620	411,551
Subtotal - Personnel	2,174,092	2,463,234

Note: All personnel costs include salaries and benefits

**Staff Benefit Rates for FY12

Executive: 31.1%

Exempt: 45.7%

Non-Exempt: 56.9%

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<i>Expenses</i>	<i>FY11 Board Approved Budget</i>	<i>FY12 Board Approved Budget</i>
<i>Non-Personnel</i>		
Foundation Administration/Operations		
Board Expense	25,000	29,000
Consultants (Foundation Strategic Planning)	35,000	15,000
Investment Committee Expense	25,000	25,000
Fixtures, Furniture & Equipment	7,500	5,000
Insurance	10,000	9,800
Meetings - Foundation Board & Committees	28,000	30,500
Meetings - University Related	10,000	7,500
Training & Staff Development	15,000	20,000
Office Expense	40,000	36,000
Rent	62,000	61,286
Subtotal	257,500	239,086
Advancement Services		
Furniture	3,000	6,000
Consultants	55,000	5,000
Travel and Training	15,000	12,500
Computers and Equipment	5,000	6,000
Database Expenses	80,000	99,000
Data Enhancement	-	9,500
UAS Cash Management Support	10,000	10,000
Office Expenses	4,500	9,000
Subtotal	172,500	157,000
Finance and Accounting Expenses		
Office Expense	7,000	8,500
Audit	23,520	25,000
Consultants	3,000	3,000
Manager Visits	15,000	15,000
Meetings - Foundation Board & Committees	12,500	11,500
Recruitment and Relocation	-	7,600
Training & Staff Development	19,000	15,000
Subtotal	80,020	85,600
Development		
Corporate & Foundation Relations	74,000	80,000
Prospect Research	15,000	15,000
Stewardship (Formerly Donor Relations)	10,000	30,000
Gift Planning Expenses	55,000	60,000
Marketing & Communications	30,000	25,000
Meetings - Donor	10,000	7,500
Subtotal	194,000	217,500
Subtotal - Non-Personnel	704,020	699,186
Subtotal - Operating Expenses	2,878,112	3,162,420

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<i>Expenses</i>	<i>FY11 Board Approved Budget</i>	<i>FY12 Board Approved Budget</i>
Special Expenditures		
GO Bond Proposition B Support	500,000	-
Subtotal - GO Bond Proposition B Support	500,000	-
Program		
Development Initiative Grants	50,000	-
Integrated Advancement Plan Execution	-	-
Subtotal - Program	50,000	-
Total All Expenses	3,428,112	3,162,420
Summary		
Total Revenues	3,284,682	3,214,082
Total Expenses	3,428,112	3,162,420
Anticipated Transfer to (from) Fund Balance	(143,430)	51,662